

CIRCULAR LETTER:22

We are sending you samples of a new Cocktail outfit. This consists of a Goblet and a liner for the cocktail. This can either be used for sea-food or fruit cocktails. The idea is that you don't have to shove the liner down into the ice. You simply let it rest on top of the ice. Another very nice way to use the outfit is to put water in the goblet with some chipped ice and then let the cocktail container rest in this.

The Pressed set is a great article for hotel use so you should immediately call upon the hotel supply dealers, as well as the contract or hotel departments of all department stores

The blown one is made for home use so be sure to take this up with the buyers of the regular glassware departments. We have made two numbers, a blown one --#968 10-1/2 oz. which we will list at \$11.25 and a pressed one --#969 11oz we will list at \$8.75. The liner alone --#967 3-1/2 oz. will be listed at \$5.00.

We will make these in Crystal, as well as the transparent colors amber, emerald and peach blo.

We trust that we may see some nice business from you on these.

THE CAMBRIDGE GLASS COMPANY

Lovelady.

HG

January 7th, 1924.

CIRCULAR LETTER #48:

We have made a line of fancy square plates which make an attractive addition to our line as follows:

1174	6" Bread & Butter	5.50	Doz
1176	8 $\frac{1}{2}$ " Salad Plate	10.00	"
1177	9 $\frac{1}{2}$ " Dinner Plate	15.00	"
1178	10 $\frac{1}{2}$ " Service Plate	18.75	"

The 10 $\frac{1}{2}$ " size can be used for Ice Cream or Large Salad.

**THE CAMBRIDGE GLASS COMPANY
H. A. LOVELL, DY.**

em

C/L 56

#1123 STEMWARE LINE

AERO OPTIC

Crystal Bowl Crystal Stem & Foot
Willow Blue Bowl W/Blue Stem & Foot
Peach Bowl Crystal Stem & Foot
Emerald Bowl Crystal Stem & Foot

		<u>Price</u>	<u>doz to Pkg.</u>
9 oz.	Goblet	9.50	6
6 oz.	Saucer Champ	9.50	6
6 oz.	Ftd. Sherbet	9.50	6 1/2
5 oz.	Cocktail	9.50	10
6 oz.	Fruit Salad	9.50	11
	Ftd. Fingerbowl	12.50	11
	Fingerbowl Plate	12.50	30
12 oz.	Ftd. Tumbler	9.50	7
10 oz.	Ftd. Tumbler	9.50	9
8 oz.	Ftd. Tumbler	9.50	10
5 oz.	Ftd. Tumbler	9.50	20
2 1/2 oz.	Ftd. Tumbler	9.50	30

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8 4 1/2 oz Claret 9
1 cordial 25
8 salad plate 7.50
218 candle sticks 15.00

January 7, 1958

CIRCULAR LETTER: #57.

3115 STEAMWARE LINE WIDE OPTIC
Crystal Bowl-W/Elong Stem & Foot

	<u>Plain</u>	<u>Silver</u> <u>165-S</u>	<u>QTY</u> <u>30</u> <u>121</u>
6 oz. Goblet	11.00	25.00	6
6 oz. Sau. Champ.	11.00	25.00	6
6 oz. Sherbet	11.00	25.00	61
3 oz. Cocktail	11.00	25.00	10
12 oz. Ftd Tumbler	11.00	25.00	7
10 oz. Ftd. Tumbler	11.00	25.00	9

3115 - Crystal Bowl Elong 577 #16.00
Dec 468
No sample

HG

C/L #61

#3120 STEAMWARE LINE

WIDE OPTIC

GOLD Red Bowl W/Crystal Stem & Foot

		<u>Price</u>	<u> doz to pkg.</u>
9 oz.	Goblet	10.50	6
6 oz.	San. Champ.	10.50	6
6 oz.	Ftd. Sherbet	10.50	6
3 oz.	Cocktail	10.50	10
6 oz.	Fruit Salad	10.50	11
	Ftd. Fingerbowl	12.50	11
	Fingerbowl Plate	12.50	30
12 oz.	Ftd. Tumbler	10.50	7
10 oz.	Ftd. Tumbler	10.50	9
8 oz.	Ftd. Tumbler	10.50	10
5 oz.	Ftd. Tumbler	10.50	20
2 1/2 oz.	Ftd. Tumbler	10.50	30

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H3

January 7th, 1929.

CIRCULAR LETTER #65:--

We find that there is a demand for Hollow-Stem Champaign or Ginger Ales in various color combinations and we have decided to make our #7927½ 5-oz Hollow Stem Champaign in the following combinations, the price of which will be \$7.50 per dozen L.I.

7927½ Hollow-Stem Champaign or Ginger Ale

Topaz Bowl-	W/Blue Foot	\$7.50
Peach "	" " "	7.50
Amber "	Crystal "	7.50
Emerald "	Peach "	7.50

THE CAMBRIDGE GLASS COMPANY
H. A. Lovelady

TK

C/L #86- 1929

73120 STEAMWARE LINE
Wide Optic

Emerald Bowl----	Crystal	Stem &	Foot		Doz
Peach	"	"	"	"	
Amber	"	"	"	"	
Crystal	"	"	"	"	
		<u>Plain</u>	<u>E/732</u>	<u>R. C. Engraved</u>	<u>to</u>
				<u>424 & 425</u>	<u>Pkg</u>
8-oz Goblet	8.75	13.75		30.00	6
6-oz Bau. Champ	8.75	13.75		30.00	6
6-oz Ftd. Sherbet	8.75	13.75		30.00	6½
3-oz Cocktail	8.75	13.75		30.00	10
6-oz Fruit Salad	8.75	13.75		30.00	11
7td. Fingerbowl					30
Fingerbowl Plate	11.25	22.50		48.75	11
12-oz Ftd. Tumb.	8.75	13.75		30.00	7
10-oz " "	8.75	13.75		30.00	9
8-oz " "	8.75	13.75		30.00	10
5-oz " "	8.75	13.75		30.00	20
2½-oz " "	8.75	13.75		30.00	30

*etch 739
also*

January 8th, 1929.

CIRCULAR LETTER #78:

We have made five sizes of Decagon Plates in the new Golden Rod color, prices for which are shown below: You will note that these prices are slightly in advance of regular transparent colors.

809-	6 $\frac{1}{2}$ "	B & B Plate, Decagon	5.00
815-	7 $\frac{1}{2}$ "	Tea " "	7.50
597-	8-3/8"	Salad " "	8.75
811-	9 $\frac{1}{2}$ "	Dinner " "	13.00
812-	10 $\frac{1}{2}$ "	Service " "	17.50

THE CAMBRIDGE GLASS COMPANY
H. A. Lovelady.

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C/L 86- 1929.

3120 TABLEWARE LINE

WIDE OPTIC

Willow Blue WB ✓ ✓

Emerald Bowl---Crystal Stem & Foot
 Peach Bowl--- " " " "
 Amber Bowl--- " " " "
 Crystal Bowl--- " " " "

	<u>Plain</u>	<u>E/732</u>	<u>R.C. Engraved</u>	<u>Doz</u>
		<u>E/733</u>	<u>424 & 425</u>	<u>to Pkg</u>
9-oz Goblet	8.75	13.75	30.00	6
6-oz Sau. Champ	8.75	13.75	30.00	6
6-oz Ftd. Sherbet	8.75	13.75	30.00	5½
3-oz Cocktail	8.75	13.75	30.00	10
6-oz Fruit Salad	8.75	13.75	30.00	11
Ftd. Fingerbowl)				30
Fingerbowl Plate)	11.25	22.50	48.75	11
12-oz Ftd Tumbler	8.75	13.75	30.00	7
10-oz " "	8.75	13.75	30.00	9
8-oz " "	8.75	13.75	30.00	10
5-oz " "	8.75	13.75	30.00	20
2½-oz " "	8.75	13.75	30.00	20

556 - 8 plate
4 1/2 oz claret
1 cordial

15.00

9
25

1-9-29

January 12, 1929.

CIRCULAR LETTER #88:--

Please refer to C/L #48 covering Square Plates and cancel the same, and use instead this Circular letter.

We have now listed these plates in E/731 and E/732 as well as plain.

Please note that these plates will be furnished in Willow-blue, emerald, peach and amber at the following prices:

	<u>Plain</u>	<u>E/731</u> <u>E/732</u>
1174-6" B & B Plate	5.50	12.50
1176-8 $\frac{1}{2}$ " Salad Plate	10.00	18.00
1177-9 $\frac{1}{2}$ " Dinner Plate	15.00	27.00
1178-10 $\frac{1}{2}$ " Service Plate	18.75	30.00

Prices LIST.

The 10 $\frac{1}{2}$ " size can be used for Ice Cream or Large Salad.

THE CAMBRIDGE GLASS CO
H. A. Lovelady.

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c/L #119- 1929

#3115 STEMWARE

ENGRAVED 468

	<u>WILLOW-BLUE</u> <i>only</i>	<u>Dozen</u>
	<u>Per Dozen</u>	<u>To Pkg</u>
9-oz Goblet	13.75	6
6-oz Tall Sherbet	13.75	6
6-oz Low Sherbet	13.75	6 $\frac{1}{2}$
3 $\frac{1}{2}$ -oz Cocktail	13.75	10
6-oz Fruit Salad	13.75	11
Ftd. Fingerbowl		11
Fingerbowl Plate	16.25	30
12-oz Ftd. Tumbler	13.75	7
10-oz " "	13.75	9
8-oz " "	13.75	10
5-oz " "	13.75	20
2-1/2-oz " "	13.75	30
4-1/2-oz Claret	13.75	9
1-oz Cordial	13.75	25

Prices LIST

em

February 26th, 1929.

CIRCULAR LETTER #120:

We are sending forward samples of #3060
Crystal Stemware, Rock Crystal Engravings 475
and 476, for which you will find prices below:

	<u>Per Dozen</u> <u>LIST</u>	<u>Dozen</u> <u>to Pkg</u>
9-oz Goblet	15.00	8
Saucer Champ	15.00	8½
7-oz Fruit Salad	15.00	12
2½oz Cocktail	15.00	18
12-oz Ptd. Tumbler	15.00	7
10-oz " "	15.00	10
5-oz " "	15.00	20

Discounts applying are

12 dozen assorted items of one pattern	50 & 20
6 to 12 dozen " " " "	50 & 20
3 to 6 " " " "	50%
less than 3 doz "	45%

THE CAMBRIDGE GLASS CO
H. A. Levelady

em

March 5th, 1929

CIRCULAR LETTER #129:

We have had requests from some of our larger customers for some cheap plate etched stemware. Where they have made it worth while for us, by purchasing regular merchandise, we have given them some plate etched stemware at a list price of \$5.50 a dozen.

We have etched the #3060, 3050 and #3051 shapes and have also etched colors Peach, Emerald, Amber, and Crystal.

Special selection is not given the stemware at this price. We send what is termed the run of turn selection. The blanks are not seconds--neither are they diamonds but are first class for this type of etching.

We are using four etchings: Nasturtium, Dresden Rose, Wild Rose and Chrysanthemum giving your customers a limit of four. Please understand if the maximum discount is allowed the order must read for at least 100 dozen of assorted items in one shape, one color and one etched pattern.

Delivery cannot be promised and this must be understood.

WJN

THE CAMBRIDGE GLASS CO
W.C. McCartney

Price list for C/L #129

3050-3051-3060 STEAMWARE Etched- (Nasturtium
Amber, Emerald, Peach & Crystal " { Dresden
 Rose
 Wild Rose
 &
 Chrysan-
 themum

	<u>Per doz</u> <u>List</u>	<u>Doz to Bbl</u>
Goblet	\$5.50	8
Tall Sherbet	5.50	8½
Low Sherbet	5.50	12
Wine	5.50	20
Cocktail	5.50	18
Claret	5.50	12
12-oz Ftd. Tumbler	5.50	7
10-oz " "	5.50	10
8-oz " "	5.50	10
5-oz " "	5.50	20
12-oz Ice Tea	4.75	12
10-oz Table Tumbler	4.50	18
8-oz Tall Tumbler	4.50	20
5-oz Grape Juice	4.00	60

MN

THE CAMBRIDGE GLASS CO

March 23th, 1929

CIRCULAR LETTER #138:

#3120 STAMWARE LINE

WIDE OPTIC

Crystal

	<u>R. C.</u>	<u>R. C.</u>	<u>DOZ</u>
	<u>Engraved</u>	<u>Engraved</u>	<u>to</u>
	<u>494 & 495</u>	<u>491</u>	<u>PKG</u>
	<u>496</u>		
9-oz Goblet	20.00	22.50	6
6-oz Sau. Champ	20.00	22.50	6
6-oz Ftd. Sherbet	20.00	22.50	6½
3-oz Cocktail	20.00	22.50	10
6-oz Fruit Salad	20.00	22.50	11
Ftd. Fingerbowl)			30
Fingerbowl Plate)	32.50	37.50	11
12-oz Ftd. Tumbler	20.00	22.50	7
10-oz " "	20.00	22.50	9
8-oz " "	20.00	22.50	10
5-oz " "	20.00	22.50	20
2½-oz " "	20.00	22.50	30
556 8" Salad Plate	22.50	25.00	14
6" Sherbet Plate	17.50	16.25	30

THE CAMBRIDGE GLASS CO
H. A. Lovelady

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March 28th, 1929.

CIRCULAR LETTER #141:

We have made a plate to match the #3077 Stemware Line and give below prices for same.

- - - - -

3077	8"	Salad Plate	Plain	7.50
3077	8"	"	"	E/731 15.00
3077	8"	"	"	E/Cleo 15.00
3077	8"	"	"	E/704 15.00

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THE CAMBRIDGE GLASS COMPANY
W. C. McCartney

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C/L #190-1929

#3120 STEMWARE LINE
WIDE OPTIC

Emerald Bowl- Crystal Stem & Foot
Peach Bowl " " " "
Crystal Bowl " " " "

	<u>D/932</u>	<u>Doz To</u> <u>Pkg</u>
9-oz Goblet	26.25	6
6-oz Sau Champ	26.25	6
6-oz Ptd. Sherbet	26.25	6½
3-oz Cocktail	26.25	10
6-oz Fruit Salad	26.25	11
Ptd. Fingerbowl		30
Fingerbowl Plate	52.50	11
12-oz Ptd. Tumb.	26.25	7
10-oz " "	26.25	9
8-oz " "	26.25	10
5-oz " "	26.25	20
2½-oz " "	26.25	30
4½-oz Claret	26.25	9
1-oz Liqueur	26.25	25

em

Gold Standard

C/L #190-1929

#3120 STEMWARE LINE
WIDE OPTIC

Emerald Bowl- Crystal Stem & Foot
Peach Bowl " " " "
Crystal Bowl " " " "

	<u>D/932</u>	<u>Doz To</u> <u>Pkg</u>
9-oz Goblet	26.25	6
6-oz Sau Champ	26.25	6
6-oz Ptd. Sherbet	26.25	6½
3-oz Cocktail	26.25	10
6-oz Fruit Salad	26.25	11
Ptd. Fingerbowl		30
Fingerbowl Plate	52.50	11
12-oz Ptd. Tumb.	26.25	7
10-oz " "	26.25	9
8-oz " "	26.25	10
5-oz " "	26.25	20
2½-oz " "	26.25	30
4½-oz Claret	26.25	9
1-oz Liqueur	26.25	25

em

Gold Sec

C/L #190-1929

DINNERWARE ITEMS

Peach & Emerald

D/932

933/481-Cup & Saucer	37.50 list
556- Plate 8"	37.50
668 B & B Plate 6"	26.25
810 9 $\frac{1}{2}$ " Dinner Plate	52.50
244 10 $\frac{1}{2}$ " Service Plate	60.00
922/923 Cream Soup & Sauc.	45.00
941/943 Sugar & Cream	45.00

May 28th, 1929

CIRCULAR LETTER #206:

We have decided to list the 3060 shape of stemware in Crystal in a low priced Rock Crystal Engraving, and attached you will find price list covering Rock Crystal Engraved 514 at \$9.40 per dozen list.

You will please understand that at this low price selection can not be too close.

THE CAMBRIDGE GLASS COMPANY
H. A. Lovelady

cm

3/8 #208-1929

ROCK CRYSTAL

Engraved 814

ON CRYSTAL

#3060	Goblet	9.40
"	Tall Sherbet	9.40
"	Fruit Salad	9.40
"	Cocktail	9.40
"	12-oz Std. Tumbler	9.40
"	10-oz " "	9.40
"	3-oz " "	9.40
556	8" Salad Plate	17.00

OR

C/L #243-1929

FE120 STAMPS

CRYSTAL

MAJESTIC

Per Dozen Box to
Pkg

9-oz Goblet	26.25	6
6-oz Sugar Champ	26.25	6
6-oz Low Sherbet	26.25	6½
5-oz Cocktail	26.25	10
6-oz Fruit Salad	26.25	11
Ftd. Fingertbowl		30
Fingertbowl Plate	52.50	11
12-oz Ftd. Tumbler	26.25	7
10-oz " "	26.25	9
8-oz " "	26.25	10
5-oz " "	26.25	20
2½-oz " "	26.25	30
4½-oz Claret	26.25	6
1-oz Liqueur	26.25	26

DINNER WARE ITEMS - CRYSTAL - MAJESTIC

933/481 Cup & Saucer	37.50	13
556- 8" Salad Plate	37.50	14
668- B & B Plate	26.25	30
810- Dinner Plate	52.50	8
244- Service Plate	60.00	6½
922/923 Cream Soup & Saucer	45.00	8
934/481 Bouillon Cup & "	37.50	13
137 Sugar & Cream	50.00	6
994- Bowl	75.00	2
630- Candlestick Pr.	75.00	Da. Fr 6
533- 3-pc Mayonnaise Set	75.00	3½

July 25th, 1929.

C/L #247

#3120 STEMMARE LINE *also list 739*
WIDE OPTIC
CRYSTAL

	<u>R. C.</u>	<u>7. C.</u>	Doz
	<u>Engraved</u>	<u>Engraved</u>	etc
	<u>494-495-496</u>	<u>491</u>	Pkg
9-oz Goblet	20.00	20.00	6
6-oz Sau. Champ	20.00	20.00	6
6-oz Ftd. Sherbet	20.00	20.00	6½
3-oz Cocktail	20.00	20.00	10
6-oz Fruit Salad	20.00	20.00	11
Ftd. Fingerbowl)			30
Ringerbowl Plate)	37.50	37.50	11
12-oz Ftd. Tumbler	20.00	20.00	7
10-oz " "	20.00	20.00	9
8-oz " "	20.00	20.00	10
5-oz " "	20.00	20.00	20
2½-oz " "	20.00	20.00	30
554 7" Salad	22.50	22.50	25
556 8" Salad Plate	25.00	25.00	14
6" Sherbet Plate	17.50	17.50	30

4 1/2 of Celoret
1 of cordail

9
25

EM

July 29th, 1929

CIRCULAR LETTER #248:

Please refer to Circular Letter #220 1929 covering the #3300 Moderne Line of Soda Fountain, hotel and Tea Room Glassware, and cancel the same.

Please take note that 10% will be added in all instances for less than barrel lots of one color in a barrel.

New Price list is attached showing prices per dozen for package lots and less package lots.

THE CAMBRIDGE GLASS CO
W. C. McCartney

em

C/L #248-1929

3300 LINE MODERN Price List
 SODA TUMBLER & TABLEWARE

PKR Lot: Less 3
 PKR Lot: 1

			PKR
8-oz Goblet	5.00	5.50	10
8-oz Goblet Regular Table	5.00	5.50	10
5-oz Sherbet, High	5.00	5.50	10
5-oz Sherbet, Low	3.75	4.15	10
4-oz Sherbet, Low	3.50	3.85	10
3 1/2-oz Sherbet, Low	3.25	3.60	10
12-oz Ice Tea	3.75	4.15	10
10-oz Tall Straight Tumbler	3.50	3.85	15
6-oz Tall Straight Tumbler	3.25	3.60	20
4-oz Fruit Juice	2.50	2.75	20
9-oz Table Tumbler	3.25	3.60	20
6-oz Water Tumbler	3.00	3.30	20
12-oz Ftd. Soda Goblet	6.00	6.50	7
10-oz Ftd. Soda Goblet	5.50	6.05	9
4 1/2-oz Parfait	4.00	4.40	21
10-oz Coca Cola	3.50	3.85	15
6-oz Coca Cola	3.25	3.60	21
Fingerbowl	4.50	4.95	25
6"- Sherbet Plate	4.50	4.95	25
8"-Salad Plate	7.00	7.70	14
Banana Split, footed	6.50	7.15	15
Banana Split, Unfooted	3.50	3.85	15
Cream	5.60	6.15	15
Cream & Covered Sugar	14.00	15.40	8
Sugar & Cover	8.40	9.25	8
Sugar, no cover	5.90	6.50	10
2-oz Individual Sugar & Cream	5.75	6.35	20
6-oz Sugar & Cream	7.50	8.25	9
4-oz Oil G. S.	10.00	11.00	20
6-oz Oil G. S.	11.00	12.20	10
Oyster Cocktail Bowl	5.00	5.50	22
Oyster Cocktail Bowl & Tamb.	7.50	8.25	10
3-oz Oyster Cocktail Tumbler	2.50	2.75	40
Salt & Pepper Small glass top	3.50	3.85	12
Salt & Pepper Med, CNT top	3.50	3.85	12
Salt & Pepper, Med, CNT (case)	4.50	4.95	12
12" Celery Tray	12.50	13.75	6
9" Pickle or spoon Tray	7.50	8.25	12
2-oz Jug, Ice filled, Tank top	13.25	14.50	10
NOTE: Salt & Pepper shakers are priced dozen pieces.			

General Peach W Blue

CL 248

CRYSTAL

	<u>3050</u>	<u>3051</u>	<u>3060</u>	<u>Price</u>
9 oz Goblet	195	68	50	1.50
Sau. Champ	1.06	40	156	1.50
Sherbet	34	66	42	1.50
2½ oz Wine	140	10	61	1.50
Cafe Parfiat	16	23	24	1.50
2½ oz Cocktail	122	45	15	1.50
Cordial	35	21	128	1.50
4½ oz Claret	23	78	160	1.50
5 oz Ftd. Tumb		20	2	1.50
3 oz " "	30	30	30	1.50
1630 12 oz Ice Tea			150	1.00
9403 12 oz " "	142	10		1.00
1630 Table Tumb			45	1.00
9403 10 oz Table	62		8	1.00
1630 8 oz Hi Ball			76	1.00
8701 8 oz Hi Ball	80			1.00
1630 5 oz Grape Juice			85	1.00
Finger Bowl		60		1.50
300 Mayon Set 3 pc				4.25ds
2205 " " " "			10	4.25"
2206 " " " "			23	4.25"
7609 " " " "	15			4.25"
7810 " " " "	12		15	4.25"
3000 " " " "	28		30	4.25"
2937 " " " "	28		20	4.25"
3051 " " " "		75		4.25"
556 8" Plate	50	25	35	1.75
105 96--62 oz Jug	16 doz			4.75
106 107 66 oz Jug & Cov	35 doz			5.25

In color goblets 185

C/L #253- 1929

Peach-blo, Emerald, Willow-Blue & Amber
Per Dozen

968-Cocktail & Liner	Plain	11.25
" " " "	E/Cleo	15.00
" " " "	E/731	15.00
" " " "	D/898	24.00
" " " "	D/939	24.00
698 8" Plate Decagon	Plain	5.00
" " " "	E/Cleo	12.50
" " " "	E/731	12.50
" " " "	D/898	20.00
" " " "	D/939	20.00
967 Liner only	Plain	5.00
969 Cocktail & Liner, pressed	Plain	8.75
968/698 2-pc Set	Plain	16.25
" " "	E/Cleo	27.50
" " "	E/731	27.50
" " "	D, 898	44.00
" " "	D/939	44.00

Pressed Stem Ware

C/L #255- 1929

<u>#3130 STEAMWARE--</u>					
<u>Crystal, Peach-blo, Emerald & Willow-Blue</u>					
		<u>Plain</u>	<u>R. C.</u>	<u>R. C.</u>	<u>Dz</u>
			<u>Eng.</u>	<u>Eng.</u>	<u>to</u>
			<u>514</u>	<u>527</u>	<u>PKG</u>
3130	8-oz Goblet	5.60	11.25	15.00	9
"	6-oz Tall Sherbet	5.60	11.25	15.00	8
"	6-oz Low Sherbet	5.60	11.25	15.00	11
"	3-oz Cocktail	5.00	10.50	14.00	18
"	12-oz Ftd. Tumb.	5.60	11.25	15.00	7
"	10-oz " "	5.60	11.25	15.00	10
"	8-oz " "	5.60	11.25	15.00	10
"	5-oz " "	5.00	10.50	14.00	20
"	2½-oz " "	5.00	10.50	14.00	30
556	8" Salad Plate	7.00	17.00	20.00	14

THE CAMBRIDGE GLASS CO

EM

C/L #256-1929

#3123 LUNCHEON SETS

AERO OPTIC

PEACH-BLO, EMERALD AND WILLOW-BLUE

	<u>Per Dozen</u>
3123/168- Sandwich Tray	10.00
" / 694 Plate	7.00
" 960 Sugar & Cream	7.50
" / 494/481 Cup & Saucer	8.00

Plain Sets

		<u>15-pc</u>	<u>21-pc</u>	<u>27-pc</u>
Lots of 100	--	2.25	3.00	3.85
Less	---	2.50	3.35	4.15

Per Set NET packed

15-pc Set--- Service for 4

21-pc " " " 6

27-pc " " " 8

C/L #256-1929

#280 COMPOSITION

Emerald, Peach-Blue and Willow-Blue

	<u>#3123 Line</u>	<u>AERC OPTIC</u>	<u>PER DOZ</u>
3123/441	11" L. F. Comport		17.50
" 994	11 $\frac{1}{2}$ " Bowl 3-Toed	R E	15.00
" 993	12 $\frac{1}{2}$ " " "	Flared	15.00
" 626	3" Candlestick (pair)		15.00
" 533	3-pc Mayonnaise Set		15.00
" 135	11" Cheese & Cracker		14.00
" 168	11-3/8" Sandwich Tray		10.00
" 782	8 $\frac{1}{2}$ " Vase		15.00

Prices LIST

Packs: 2- Dozen to Barrel @ \$1.25
2-2/3 " 19x34 @ 1.30

10 Pkg Lots \$5.25 dozen }
5 " " 5.50 " } NET
Less than }
5 Pkg Lots 5.75 " }

C/L #256-1929

#3123 DINNER ARE ITEMS

AERC OPTIC

Peace-blo, Emerald & Willow-Blus

	<u>Price</u>	<u>Dozen to Pkg</u>
3123/64 5 $\frac{1}{4}$ " Comport	4.40	8
3123/533 6 $\frac{1}{4}$ " Comport	7.00	3 $\frac{1}{2}$
3123/556 8" Salad Plate	7.00	14
3123/960 Sugar & Cream	7.50	8
3123/481/494 Cup & Saucer	8.00	13
3123/168 11-3/8" Sandwich Troy	10.00	2
3123/694 8" Plate	4.40	13

C/L #299-1929

#3130 STEAMWARE

Crystal, Peach-blo. Emerald and Yellow-blue

	<u>Plain</u>	<u>E/740</u> & <u>E/732</u>	<u>Dover</u> to <u>Fig</u>
3130-8-oz Goblet	5.60	10.60	9
" 6-oz Tall Sherbet	5.60	10.60	8
" 6-oz Low Sherbet	5.60	10.60	11
" 3-oz Cocktail	5.00	10.00	15
" 12-oz Ftd. Tumbler	5.60	10.60	7
" 10-oz " "	5.60	10.60	10
" 8-oz " "	5.60	10.60	10
" 5-oz " "	5.00	10.00	20
" 2½-oz " "	5.00	10.00	30
556 8" Salad Plate	7.00	15.00	14

October 18th. 1929

**ALL AGENTS
CIRCULAR LETTER #331:**

We have just produced a new blue color. It will be known as the Ritz Blue. This color has been quite popular in New England and we find that there is becoming quite a little demand for it in other sections

We are, therefore, sending you a short sample line and attached herewith is price list covering the items that we are manufacturing in this particular color.

It is a most rich shade of blue and if anything you might call it somewhat delicate, as it is not a harsh color, as blue is generally considered.

We trust that we may see some very nice business from you on this line.

**THE CAMBRIDGE GLASS CO
W. C. McCartney**

MN

C/L #331-1929

#3077 Stemware

	<u>RITZ BLUE</u>			Doz to Pkg
		<u>Plain</u>	<u>E/739</u>	
9-oz Goblet		5.00	10.00	9
6-oz Tall Sherbet		5.00	10.00	9
6-oz Low Sherbet		5.00	10.00	12
5½-oz Parfait		5.00	10.00	12
6-oz Fruit Salad		5.00	10.00	11
2½-oz Cocktail		5.00	10.00	18
2½-oz Wine		5.00	10.00	20
12-oz Ftd. Tumbler		5.00	10.00	7
10-oz " "		5.00	10.00	9½
8-oz " "		5.00	10.00	10
5-oz " "		5.00	10.00	20
3-oz " "		5.00	10.00	30
Fingerbowl		7.00	10.00	14
Fingerbowl Plate		5.50	12.00	25

12-oz Ice Tea		3.75	7.00	14
10-oz Tumbler		3.15	6.50	16
5-oz "		2.75	6.00	30
2-oz "		2.40	5.50	50

C/L #331-1929

LUNCHEON SETS DECAGON

RITZ BLUE

	<u>Plain</u>	<u>E/739</u>
870-Sandwich Tray	15.00	30.00
865-Cup & Saucer	8.00	18.75
979-Sugar & Cream	8.75	20.00
698-8" Plate	5.00	12.50

PLAIN SETS

	<u>15-pc</u>	<u>21-pc</u>	<u>27-pc</u>
Lots of 100 ---	2.45	3.25	4.15
Less ---	2.70	3.60	4.55
	Per Set NET Packed. }		

ETCHED SETS E/739

	<u>15-pc</u>	<u>21-pc</u>	<u>27-pc</u>
Lots of 50	4.75	6.30	8.00
" " 25	4.85	6.45	8.20
" " 12	5.00	6.60	8.40
	Per Set NET Packed. }		

15-pc Set	---Service for 4	---Carton	25¢
21-pc "	---" " 6	---"	30¢
27-pc "	---" " 8	---"	40¢

C/L #331-

1929

RITE BLUE

	<u>Plain</u>	<u>E/738</u>	<u>Doz to Pkg</u>
842- 12" Bowl, Flared, decagon	17.50	30.00	2 $\frac{1}{2}$
627- 4" Candlestick Pair	18.00	30.00 (Doz.Pr.)	6
870- 11" Sandwich Tray, Decag.	15.00	30.00	2
865- Cup & Saucer, Decagon.	8.00	18.75	12
698- 8" Plate, Decagon	5.00	12.50	13
979- Sugar & Cream, Decagon	8.75	20.00	13
1090-Tall Comport, decagon	18.75	30.00	2 $\frac{1}{2}$

November 14th, 1929

CIRCULAR LETTER #333:

We have sent you samples of Ritz Blue, and want to call your attention to a Table Ensemble which is being used largely in this color as well as all other colors, both plain and etched, in the New England States. This consists of:

Luncheon Set, and sold with it, our #842 Center Bowl, with either two or four #627 Candlesticks and two #1090 Comports.

This makes a very handsome combination in the decagon shape and we believe that if you when selling Luncheon Sets will make the suggestion and show with the Luncheon Set, this Console Set and the pair of Comports, that you will be able to sell quite a few of these along with the Luncheon Sets. Remember to make the suggestion and show these both in the plain and etched.

We trust this will aid you in obtaining some nice orders for these sets.

THE CAMBRIDGE GLASS COMPANY
W. C. McCartney

em

November 20th, 1929.

CIRCULAR LETTER #359:

We are sending forward two new Tumblers for which we have found there is quite a little demand. These are called Lunch Tumblers. They will list as follows:

Willow-Blue, Peach-blo, Madeira & Emerald

#3145-10-oz Table Tumbler ---	\$3.75	LIST
#3145-14-oz Ice Tea ---	5.00	"

Above prices subject to usual discounts.

You will find quite a little demand for these tumblers with Department Stores for home use, as well as for Tea Room purposes.

We find a similiar tumbler has been imported, being sold at a much higher price, and the stores are doing a nice business on it.

We trust you will be able to send us some nice orders on these tumblers.

THE CAMBRIDGE GLASS CO.

W. O. McCartney

em

14-oz Tumbler packs	10-dozen to barrel
10-oz " " " "	14- " " " "

GOLD KRYSTOL

3/20

3120 E/739
Aero Optic or 733

9	oz	Goblet	12.50	17.00
6	"	Tall Sherbet	12.50	17.00
6	"	L. Ftd. "	12.50	17.00
4½	"	Claret	12.50	17.00
3	"	Cocktail	12.50	17.00
1	"	Liquor	12.50	17.00
6	"	Fruit Salad	12.50	17.00
		Oyster Cocktail	12.50	17.00
		Ftd. F. Bowl	12.50	17.00
		F. Bowl Plate	8.75	14.00
		Finger Bowl	8.75	14.00
12	"	Ftd. Tumbler	12.50	17.00
10	"	" "	12.50	17.00
8	"	" "	12.50	17.00
5	"	" "	12.50	17.00
2½	"	" "	12.50	17.00
		8" Salad Plate	12.50	22.50
749	6½"	2 Hld Bon Bon		17.00
758	5½"	" " " "		17.00
759	7"	" " Plate		17.00
760	7"	" " Card Tray		17.00
		627-4- Candelstick		22.50
		842-12½ Bowl		50.00

GOLD KRYSTOL

3120 STEELWARE E/739 or 733

	<u>Price</u>	<u>Doz to Pkg</u>
9 oz Goblet	17.00	6
6 " Tall Sherbet	17.00	6
6 " Low Ftd. "	17.00	6½
4½ " Claret	17.00	9
3 " Cocktail	17.00	10
1 " Liquor	17.00	25
6 " Fruit Salad	17.00	11
Oyster Cocktail	17.00	18
Ftd. F. Bowl	17.00	30
F. Bowl Plate	14.00	1½
Finger Bowl	14.00	2
12 " Ftd. Tumbler	17.00	7
10 " " "	17.00	9
8 " " "	17.00	10
5 " " "	17.00	20
2½ " " "	17.00	30
8" Salad Plate	22.50	14
749 6½" 2 Hld. Bon B.	17.00	12
758 5½" " " " "	17.00	12
759 7" " " Plate	17.00	12
760 7" " " Card Tray	17.00	9

627-4 in candle shades
842-12½" Bowl

7250
5000

GOLD KRISTOL

3123 STEAMWARE IN AERC OPTIC

		<u>Price</u>	<u>Doz to Pkg</u>
9	oz Goblet	12.50	6
6	" Tall Sherbet	12.50	6
6	" Low Ftd. "	12.50	6½
4½	" Claret	12.50	9
3	" Cocktail	12.50	10
1	" Liquor	12.50	25
6	" Fruit Salad	12.50	11
	Oyster Cocktail	12.50	18
	Ftd. F. Bowl	12.50	11
	F. Bowl Plate	8.75	30
	Finger Bowl	8.75	12
12	" Ftd. Tumbler	12.50	7
10	" " "	12.50	9
8	" " "	12.50	10
5	" " "	12.50	20
2½	" " "	12.50	30
	8" Salad Plate	12.50	14